



deluxe®

Treasury Management Onboarding

Product Overview



Treasury Management Onboarding



Deluxe Treasury Management Onboarding (TMO) allows financial institutions full visibility into their onboarding process while reducing onboarding times and ensuring data quality. Built-in integration features facilitate movement of opportunities in the CRM system seamlessly to the onboarding process during the sale.

Users key information once, reducing keying errors and ensuring all required information is captured. All forms, agreements, and other required documents are immediately available to users so that they can work through the onboarding process across multiple channels simultaneously.

Treasury Management Onboarding provides a single solution for managing the entire process, resulting in a truly paperless experience for Treasury Management services.

Process Visibility

Provide stakeholders real-time insight into status, issues and areas for improvement

- » Dynamic, Real-time SLA Tracking that supports changes throughout the process to ensure performance efficiency and accurate reporting
- » Single Platform for the entire onboarding process allows for Sales and Management to easily see progress at any time
- » Automated Notifications to Sales and other stakeholders at key process points
- » Process Enforcement through task-based checklists that ensure requirements are met for each stage of onboarding

Flexible Integration Options

Reduce duplicate and unnecessary entry of information and accelerate processing

- » Salesforce Integration allows users to initiate the onboarding process directly from the CRM interface
- » CRM Integration to keep information in-sync in TMO without manual updates
- » Host System Integration for account selection during data entry
- » Multiple Built-in Integration Methods including web service, flat file, xml, and SQL to accommodate nearly any system
- » Robust API for data interchange with other solutions
- » Billing Line Item Export provides an automated file to ensure timely and accurate billing





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» Contract Generation

Automate generation and delivery of agreements and addendums

- » Automated Agreement and Addendum Generation using the information collected on the setup forms eliminates duplicate data entry and the time-consuming task of creating these documents
- » Template Based Contract Configuration allows for easy maintenance of ever-changing agreement and addendums setup
- » Automated Delivery of Contracts when they are generated to increase process speed and reduce manual effort
- » Electronic Signing through multiple channels such as DocuSign, signature pad, or touch screen tablet

» Self-Service

Enable the customer by giving them the means to interact with TMO directly

- » Straight-Through Processing by allowing customers to initiate basic maintenance directly from the online banking portal
- » Customer Convenience enables the customer to quickly initiate
- » Documentation Upload through online banking integration eliminates email as the means of file transfer and instead places the documents directly into the TMO process

» Real-Time Reporting

Insight into every part of the onboarding process

- » Interactive Dashboard Reports provide an overall view of the process with the ability to drill down into any part of it
- » Point & Click Dashboard Designer for quickly creating customized reports
- » In-Depth SLA Reporting including gap analysis reporting and current request progress reports
- » Suggested Selling Intelligence improves customer experience during the sale and allows Sales view of additional opportunity
- » Revenue Reporting

» Content Management

Single platform to manage content and processes

- Automated Workflow Processes to manage a complicated business process
- Automatic Barcodes to facilitate remote signing where electronic signatures are not possible
- Documents and Information Stored in a Central Location and immediately available through a variety of search options
- Document Capture through various channels including scanning, upload, batch import, and integration points
- Complete Audit History of all activity across all content
- Records Management to meet legal retention requirements

» Point & Click Configuration

Maintain the TMO solution with codeless development

- » Smart Forms Logic Engine for Point-and-click configurable form validation logic
- » Create New Product Setup Forms in a drag-and-drop interface
- » Manage Process Routing and Notifications in an easy to use design
- » Reduce IT Dependencies with flexible process logic configuration and maintenance

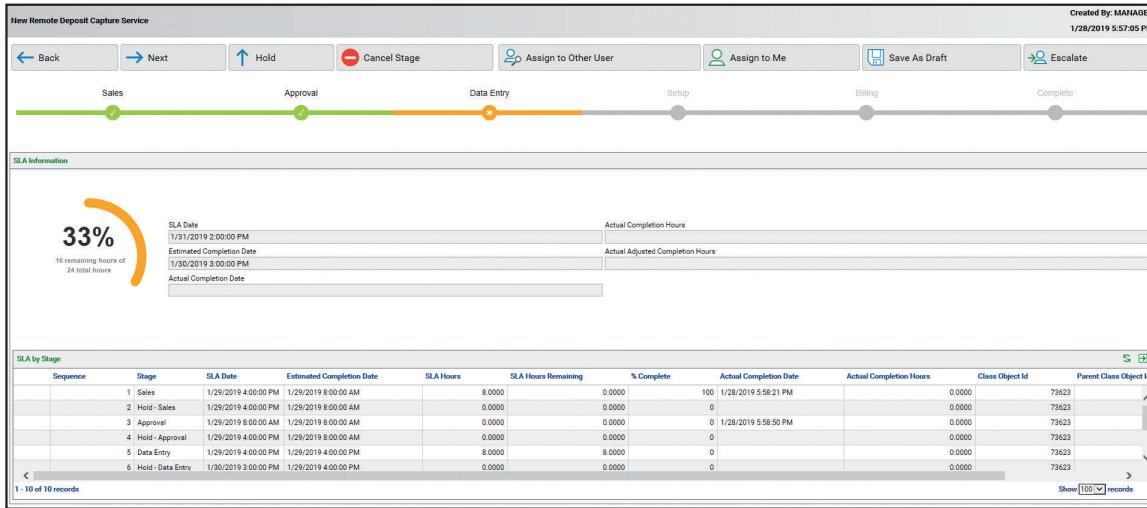




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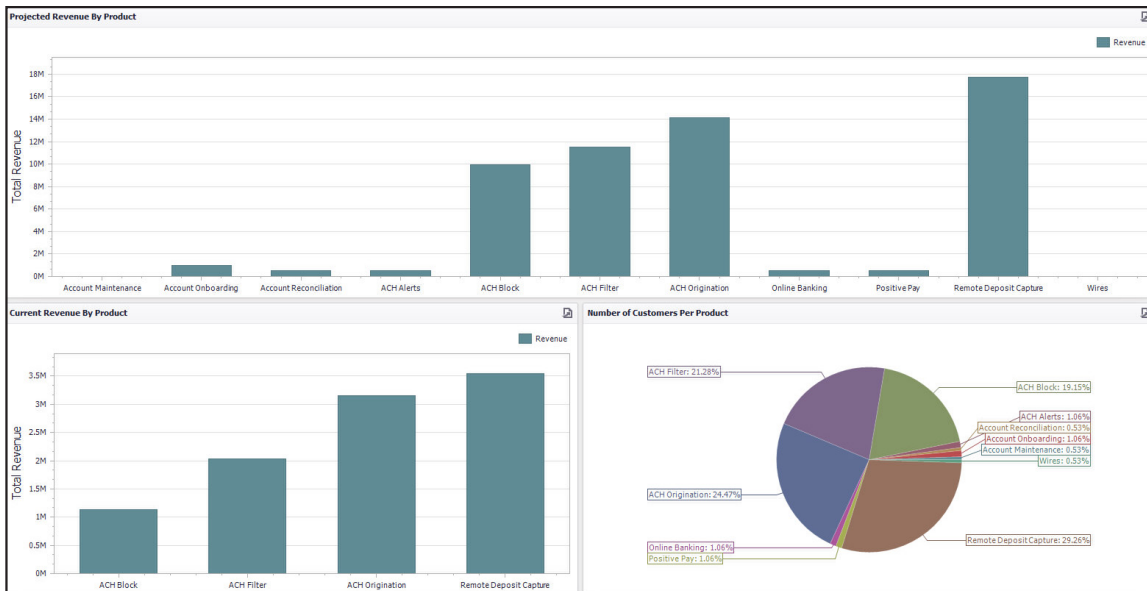
Solution view

Manage and track onboarding from the sale through to billing with smart forms used to capture setup information and track the request through all stages of the sale. The information entered by the users on these forms is used to automate other processes, such as contract generation, so that the users do not need to enter data in more than one location.



Revenue reporting

Provides valuable analytics around Treasury product sales using a flexible, real-time dashboard that shows revenue by a variety of criteria. This gives the FI insight into sales trends and other information about their customer base.





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Suggested selling


See instant cross-sell opportunities for products added to the request with recommendations based on the ever changing historical sales trends already tracked by the TMO solution.

Request - 2/1/2019 1:45:43 PM - Request ID: 2806 - Entity: Company Brilliant - 74025 Created By: MANAGER
2/1/2019 1:45:43 PM


Add Product Bundle(s) Add Product(s)

Stage	Product	SLA Date	Estimated Date	% Complete
Sales	Add ACH Origination Service	3/12/2019 1:20:02 PM	3/12/2019 1:20:02 PM	0
Sales	New Account Onboarding	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	New Account Reconciliation Service	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	Add ACH Alerts	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	Add ACH Origination Service	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	Add Online Banking Service	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	Add Positive Pay Service	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0
Sales	New Remote Deposit Capture Service	3/12/2019 2:00:00 PM	3/12/2019 2:00:00 PM	0


1 - 8 of 8 records Show 100 records



59.57% also purchased
ACH Filter
Authorizes automatic clearing house (ACH) transactions.



31.17% also purchased
ACH Block
Debit Block protects your business against unauthorized automatic clearing house (ACH) transactions.



9.26% also purchased
Wires
A wire transfer is an electronic transfer of money. A traditional wire transfer goes from one bank or credit union to another using a network such as SWIFT or Fedwire.



Treasury Management Onboarding removes much of the complexity and cost from the traditional onboarding process, speeds service delivery (and, in turn, time-to-revenue), and frees sales teams to focus less on paperwork and more on improving the customer experience and generating revenue.



Treasury Management Onboarding is available with in-house or hosted delivery options. For more information, call 800.937.0017 or contact your Deluxe sales representative.